



Press release

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Industry-first digital climate twin to enable greener ferries owned by Danish ferry operator

Scandlines has chosen the Danish climate tech startup ReFlow to develop advanced climate twins of its latest "Zero-emission" ferry design using cutting-edge life cycle assessment (LCA) methodology.

The steel is currently being cut at Cemre Shipyard for the zero-emission vessel contracted by Scandlines for the Puttgarden-Rødby route. Over the following months, ReFlow will build a detailed life-cycle model representing the vessel from its construction to its end of life many years from now. The model will show the environmental impact of the ferry, not only in its use but also from its construction at Cemre Shipyard along with the installed equipment. The digital "climate twin" will make it possible for Scandlines to run simulations on the use of new green technology on the ferry something that is nearly impossible today.

A future-proof investment

Life Cycle Assessment (LCA) is a holistic approach to assessing the environmental impact. It can include all life cycle stages of a vessel and not just the fuel consumption that is common practice in the maritime industry. Incorporating all life cycle stages, the shipowner will get a complete overview of the vessel's emissions in its entire life, including the fuel consumption.

"Our new zero-emission vessel will be electrically powered, so it makes good sense for us to look at the entire life cycle and understand the remaining emissions so they can be improved over time," states Fini A. Hansen, VP Fleet, Scandlines.

What is a digital twin?

A digital twin is a digital representation of physical products, in this case, a ferry. The digital twin concept became famous in 2010 by NASA, allowing for digital modeling of its space ferries before departure. Today the use of digital twins is widely shared in many industries as it allows for low-cost simulations before installing expensive equipment.

An industry first

The ferry will be environmentally assessed using ISO-backed Life Cycle Assessment methodology - a tool well-known in other industries like automotive and construction but very new to the maritime industry.

"We are very excited about the new cooperation and also looking forward to the world premiere of applying life cycle assessment to a complete ferry - it is an industry first to our knowledge," states Rasmus Elsborg-Jensen, CEO and Founder of ReFlow.

The assessment of the ferry design and its proposed life cycle is no small task. It will run over the next three months and include detailed information on the building processes and chosen equipment aboard.

"It is our ambition to provide Scandlines with a granular understanding of the emissions associated with, not just the fuel use, but also the vessel itself, allowing for future "plug and play" scenarios where new greener technologies can be assessed on the vessel before an investment," states Rasmus Elsborg-Jensen, CEO and Founder of ReFlow

In line with new EU recommendations

The EU highlights the use of Life Cycle Assessment (LCA) as the go-to tool for providing environmental data on products and processes. New EU initiatives like the Green Deal call for more environmental data and product transparency, and Life Cycle Assessment provides exactly that.

"Using life cycle assessment, the shipowners can get a more granular understanding of the current environmental profile of a vessel but also, more importantly, understand the future roads towards a greener vessel - a patch that often is linked with partnerships and new technologies," comments Rasmus Elsborg-Jensen, CEO and Founder of ReFlow

A new digital approach will enable green procurement

ReFlow will, jointly with the traditional Life Cycle Assessment process, incorporate the digital solution that makes it possible for suppliers to make and submit their LCA calculations directly to Scandlines, speeding up the process when selecting new suppliers or evaluating current ones. Several maritime Original Equipment Manufacturers (OEM) are already using the digital platform, which makes it possible to cut the time and cost associated with a life cycle assessment of the products by over 80% compared to traditional manual approaches.

"The digital solution from ReFlow will be a good enabler for our green procurement strategy as it allows our current and future suppliers to provide climate data on their products. Product climate data will allow us to evaluate products and eventually lower the carbon footprint over time," states Fini A. Hansen, VP Fleet, Scandlines.

Data for zero direct emission Scandlines freight ferry for the Puttgarden-Rødby route:

Length: 147.4 m Breadth: 25.4 m Design draft: 5.30 m Freight capacity: 66 freight units (abt. 1,200 lane meters) Max. number of passengers: 140 Service speed: 10 knots Battery system: 10 MWh Charging time in port: 17 minutes

About ReFlow

ReFlow is pioneering the use of life cycle assessment in the maritime industry and has over the last years evolved to one of the leaders on the subject. The 16-person Danish-based climate tech startup advises leading shipowners and OEMs and non-maritime actors on climate matters related to their products and vessels, providing much-needed granular and science-based digital climate data. ReFlow launched its award-winning digital solution last year and is already used by major shipowners and suppliers as it makes it easy to make lifecycle calculations, simulations and share this data. Read more about ReFlow at https://re-flow.io/.

About Scandlines

Scandlines is a modern and innovative ferry operator with a green vision for the future. We have a proud culture based on strong German-Danish cooperation and maritime history dating back to 1872.

Scandlines operates two ferry routes with high capacity and frequency. Six of our ferries are hybrid ferries, and two are furthermore fitted with an innovative rotor sail – and that contributes to making our ferries greener.

Our core business is to provide an efficient and reliable transport service for both passengers and freight customers. The focus for all our activities – on board the ferries as well as in our BorderShops – is to give our customers a great experience.

With more than 38,000 departures on seven ferries, Scandlines in 2021 transported over 3.6 million passengers, 950,000 cars and around 720,000 freight units on the routes Puttgarden-Rødby and Rostock-Gedser.

Read more about Scandlines at <u>www.scandlines.com</u>. High-resolution press photos can be downloaded <u>here</u>.

Press contacts

Scandlines

Anette Ustrup Svendsen Head of Corporate Communications Mobile: +45 26 777 000 Email: anette.ustrup.svendsen@scandlines.com

ReFlow

Rasmus Elsborg-Jensen CEO, Founder, and EU Climate Pact Ambassador Mobile: +45 3115 5508 Email: <u>rej@re-flow.io</u>

New Zero Emission Ferry from Scandlines



The ReFlow founder team



From left: Thameur Saadi, CTO, Rasmus Elsborg-Jensen, CEO and Patrick Nørregaard COO